FACES OF WASHINGTON 2017

THE FACE OF OLD TOWN REAL ESTATE

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o one knows Old Town Alexandria better than Babs Beckwith, whose name is synonymous with Old Town real estate. Her passion for the quaint cobblestone streets, architectural integrity, rich history and special lifestyle have inspired her to excel in the market for over 25 years. Babs is the ultimate Old Town neighborhood expert and leading sales specialist in this exclusive niche area. She is repeatedly sought after by buyers and sellers of historically significant residences as well as reproduction properties and

newer construction.

Exceptional service, extraordinary results are what Babs always delivers. Her knowledge is unparalleled; and her tenure has resulted in her selling many homes several time over, and breaking price records. Clients trust Babs implicitly for her superior service, attention to detail, savvy marketing and skilled negotiating that ensure smooth, successful transactions. She is an involved member of this unique community where she proudly lives and works.