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corcoran group real estate



*The Beach Area's Leading Luxury Real Estate Sales Team*

**Randy Ely and Nicholas Malinosky**

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# Randy Ely and Nicholas Malinosky

Representing the finest properties along the coastline of Palm Beach County including Point Manalapan/Hypoluxo Island, Manalapan, Ocean Ridge, Gulf Stream, Delray Beach, Highland Beach & Boca Raton

## **The Mission:** Striving for Excellence, Surpassing your Expectations

The exemplary real estate team of Randy Ely and Nicholas Malinosky truly set the standard in luxury home sales.

Together, these distinguished top-producing professionals have dedicated their efforts to selling and marketing some of the finest residential properties the Palm Beach County coastline has to offer, and exceeded their discerning clients' expectations with their superior service and results.

## **The Partners:** Randy Ely and Nicholas Malinosky

When you retain the real estate services of Randy Ely and Nicholas Malinosky, you're assured not only the utmost level of dedication, discretion and attention to your needs; you also benefit from the exceptional knowledge and reputation of two premier industry specialists.



### **Randy Ely, Broker Associate**

A former real estate developer in the Boston area, Randy has been an unrivaled top producer in the South Florida luxury real estate market since 1990. He not only headed up the #1 brokerage firm in South Palm Beach County, but spearheaded many of the area's record-breaking transactions. Today he reigns in the Top 1% among NRT's network of 54,000 agents nationwide, and is the ultimate go-to resource for the media, clients and peers for his market expertise.



### **Nicholas Malinosky, Sales Associate**

Ultra-attentive, diligent and tenacious, Nicholas has focused his energy on becoming the expert in the Beach area, and his efforts have paid off. His hard work philosophy and in-depth market knowledge marry for a totally unique approach to marketing that put him above the competition. Joining forces with Randy in 2009, Nicholas is part of a winning sales team that has since its inception placed both partners among NRT's Top Sales Associates among tens of thousands nationwide, with multiple record-breaking transactions to their credit in 2009/2010 and counting.

*"Our partnership was created to provide clients with an intelligent, dynamic full-service team who incorporates decades of hard work, proven experience and innovative ideas with the industry's most technologically-advanced firm, and highest-trafficked website targeting the luxury real estate marketplace."*

# Experience the Best, Randy and Nicholas, and Enjoy the Difference

**What makes them a cut above?**

**Here are just a few reasons:**

**Unmatched Reach & Exposure.** Their association with The Corcoran Group, the unrivaled leader in the South Florida luxury market, arm Randy and Nicholas with the very best reach and resources to optimize exposure for your listing. With placement on the most highly-trafficked website in the industry - corcoran.com, (that attracts over 4 million unique visitors per month) access to the most visited sites and heavily used search engines in the world, high-profile advertising, marketing & public relations, and an expansive network of offices and contacts, your listing will get noticed, and sold!

**Unparalleled Expertise.** Anchored by the hands-down leader in the beach area real estate market since 1990, Randy and Nicholas comprise an incomparable team of experts who have brokered some of the most important transactions in 2009/2010 and counting.

**Double Selling Power.** With twice the expertise and manpower, you're guaranteed an outstanding level of white-glove service when you work with the team who never skip a beat, miss a phone call, or send an assistant to do their work. And with this personal service and comprehensive coverage comes ready availability to address your every need.

**Well-Targeted Marketing.** As every luxury home is different, it is imperative to create a unique marketing plan for your specific property - one that is tailored to the special details and selling points of the home, and targeted to the most suitable buyer audience.

**Proven Results in Any Market.** Despite cyclical fluctuations in real estate activity, Randy and Nicholas draw upon more than 26 years of seasoned experience that has outperformed in any market; continually closing record transactions year after year.



## Frequently Asked Questions

**Q) We understand that real estate agents often represent several different properties at one time. How many properties do you represent at once, and how do we know our property will be your top priority?**

**A)** Randy Ely and Nicholas Malinosky never represent more than 20 luxury properties at one time. Many agents will try to acquire as many listings as possible; that is not part of their business model, which is sales driven, not listings driven. "We represent a limited number of properties which allows us to provide undivided attention to each property and client. We are not in the business of merely listing property; we focus on selling."



**Q) We have spoken with many brokers that use personal assistants when showing property and answering phones. Do you use a personal assistant?**

**A)** "No, we don't." When you hire Randy and Nicholas, that's who you get. In today's market, showing is more important than ever, as is the importance of meeting personally with every potential client/buyer. Randy and Nicholas always answer their phones and meet directly with their clients.

**Q) With almost 90% of buyers beginning their search on the internet, we understand the importance of an effective website. How does your website differ from the competition?**

**A)** Corcoran.com is ranked as the #1 luxury real estate website with more than 4 million unique visitors, 16 million page views and 200 million+ web hits per month. Corcoran.com nets out among the top 1% of the most heavily-trafficked internet site in the world. No other local luxury real estate site can compare.

## Testimonials from Some of Their Very Satisfied Clients

"We had our property listed with another agent for two years, dealing with excuses and false promises. Once our listing expired, we listed our property with Randy and Nicholas, and were thrilled with the service and professionalism they provided. They were true to their word and were successful in the sale of our property."

- *Manalapan Oceanfront Resident*

"Randy Thank you again for your incredible efforts in the sale of our property. We were extremely pleased with our decision to retain your services, and will definitely look forward to working with and referring you in the future!"

- *Gulf Stream Oceanfront Owner*

"Nick, I wanted to thank you not only for your time but diligent effort in finding and negotiating the deal on my property. You listened and understood our needs - we can't thank you enough."

- *Delray Waterfront Buyer*

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# The Top Luxury Sales Team in the Beach Area

## Randy Ely

NRT'S Top 1% in 2009 and 2010

## Nicholas Malinosky

NRT's Top 1,000 Sales Associate 2009 & 2010

Sold properties involving Randy Ely and or Nicholas Malinosky:

S Ocean Blvd	Manalapan	Oceanfront	\$18,000,000	N Ocean Blvd	Gulf Stream	Waterfront	\$ 3,750,000
N Ocean Blvd	Gulf Stream	Oceanfront	\$17,950,000	Palm Way	Gulf Stream	Waterfront	\$ 3,250,000
N Ocean Blvd	Gulf Stream	Oceanfront	\$13,950,000	Wright Way	Gulf Stream	Waterfront	\$ 3,250,000
S Ocean Blvd	Manalapan	Oceanfront	\$13,495,000	N Ocean Blvd	Gulf Stream	Estate	\$ 2,650,000
N Ocean Blvd	Palm Beach	Oceanfront	\$ 9,850,000	Gardenia Dr	Delray Beach	Waterfront	\$ 2,650,000
N Ocean Blvd	Manalapan	Oceanfront	\$ 8,625,000	Harbor Dr	Delray Beach	Waterfront	\$ 2,250,000
S Ocean Blvd	Delray Beach	Oceanfront	\$ 8,500,000	Inlet Cay Dr	Ocean Ridge	Waterfront	\$ 2,295,000
N Ocean Blvd	Gulf Stream	Oceanfront	\$ 6,950,000	Harbour Dr	Ocean Ridge	Waterfront	\$ 2,295,000
N Ocean Blvd	Gulf Stream	Oceanfront	\$ 6,950,000	Polo Dr	Gulf Stream	Estate	\$ 2,195,000
S Ocean Blvd	Manalapan	Oceanfront	\$ 6,900,000	S Ocean Blvd	Delray Beach	Estate	\$ 2,150,000
S Ocean Blvd	Manalapan	Oceanfront	\$ 6,900,000	Melaleuca Rd	Delray Beach	Estate	\$ 1,825,000
S Ocean Blvd	Delray Beach	Oceanfront	\$ 6,900,000	Melaleuca Rd	Delray Beach	Estate	\$ 1,825,000
S Ocean Blvd	Manalapan	Oceanfront	\$ 6,900,000	Polo Drive	Gulf Stream	Estate	\$ 1,795,000
S Ocean Blvd	Delray Beach	Oceanfront	\$ 6,900,000	Polo Drive	Gulf Stream	Estate	\$ 1,785,000
S Ocean Blvd	Manalapan	Oceanfront	\$ 6,900,000	Island Drive	Delray Beach	Waterfront	\$ 1,795,000
S Ocean Blvd	Delray Beach	Oceanfront	\$ 6,250,000	Island Drive	Delray Beach	Waterfront	\$ 1,650,000
S Ocean Blvd	Delray Beach	Oceanfront	\$ 6,250,000	Polo Drive	Gulf Stream	Estate	\$ 1,650,000
S Ocean Blvd	Manalapan	Oceanfront	\$ 5,665,000	S Ocean Blvd	Delray Beach	Estate	\$ 1,495,000
S Ocean Blvd	Manalapan	Oceanfront	\$ 5,400,000	Brookfield	Delray Beach	Estate	\$ 1,425,000
S Ocean Blvd	Manalapan	Oceanfront	\$ 5,350,000	Venetian Dr	Delray Beach	Estate	\$ 1,295,000
S Ocean Blvd	Manalapan	Oceanfront	\$ 5,350,000	Andrews	Delray Beach	Estate	\$ 1,275,000
S Ocean Blvd	Manalapan	Oceanfront	\$ 5,250,000	Andrews	Delray Beach	Estate	\$ 1,275,000
S Ocean Blvd	Manalapan	Oceanfront	\$ 5,150,000	Lake Rogers	Boca Raton	Waterfront	\$ 1,100,000
S Ocean Blvd	Manalapan	Oceanfront	\$ 5,150,000	N Ocean Blvd	Delray Beach	Estate	\$ 1,200,000
Wright Way	Gulf Stream	Waterfront	\$ 5,250,000	NW 1st Ave	Delray Beach	Estate	\$ 1,150,000
S Ocean Blvd	Boca Raton	Oceanfront	\$ 4,950,000	Old School Rd	Gulf Stream	Estate	\$ 1,100,000
S Ocean Blvd	Manalapan	Oceanfront	\$ 4,700,000	Old School Rd	Gulf Stream	Estate	\$ 1,100,000
S Ocean Blvd	Boca Raton	Waterfront	\$ 4,600,000	Lake Dr	Delray Beach	Estate	\$ 899,000
M Harbor Drive	Delray Beach	Waterfront	\$ 4,499,000	Inlet Cay	Ocean Ridge	Waterfront	\$ 895,000
Inlet Cay DR	Ocean Ridge	Waterfront	\$ 4,499,000	Lake Dr	Delray Beach	Estate	\$ 839,000
Harbor Drive	Delray Beach	Waterfront	\$ 4,499,000	Brooks Lane	Delray Beach	Estate	\$ 800,000
N Ocean Blvd	Gulf Stream	Oceanfront	\$ 4,295,000	Brooks Lane	Delray Beach	Estate	\$ 800,000
N Ocean Blvd	Gulf Stream	Oceanfront	\$ 4,250,000	Vista Del Mar	Delray Beach	Estate	\$ 795,000
Harbor Drive	Delray Beach	Waterfront	\$ 3,950,000	Vista Del Mar	Delray Beach	Estate	\$ 795,000
Old School Rd	Gulf Stream	Waterfront	\$ 3,950,000	Andrews Ave	Delray Beach	Estate	\$ 735,000